

Comprehension:

The following table shows the digitally-dependent population of six different cities (1-6), along with the ratio of Males (M) to Females (F) and ratio of Adults (A) to children (C) among them. Based on the data in the table, answer the questions that follow.

City-wise Digitally-Dependent Demographic

City	Digitally-Dependent Population	Digitally Dependent Ratio	
		M : F	A : C
1	820800	13 : 11	5 : 3
2	739800	5 : 4	7 : 2
3	885600	5 : 7	7 : 5
4	931000	17 : 18	4 : 3
5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 2

Q.2 The digitally-dependent adult population is less than 5.166 Lakh for exactly _____ cities.

- (1) 5
(2) 4
(3) 3
(4) 2

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816751**

Option 1 ID : **76878126301**

Option 2 ID : **76878126302**

Option 3 ID : **76878126303**

Option 4 ID : **76878126304**

Status : **Answered**

Chosen Option : **3**

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6	849000	8 : 7	17 : 13

SubQuestion No : 3

Q.3 What is the ratio of the number of digitally-dependent females in City-6 to the number of digitally-dependent males in City-4 ?

- (1) 3 : 2
(2) 17 : 16
(3) 123 : 283
(4) 283 : 323

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816754**

Option 1 ID : **76878126313**

Option 2 ID : **76878126314**

Option 3 ID : **76878126315**

Option 4 ID : **76878126316**

Status : **Answered**

Chosen Option : **3**

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5	999000	5 : 4	5 : 4
6	849000	8 : 7	17 : 13

SubQuestion No : 4

Q.4 What is the total number (in lakh) of digitally-dependent males in City-3 and City-4 together ?

- (1) 8.496
(2) 9.452
(3) 8.212
(4) 7.568

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816753**

Option 1 ID : **76878126309**

Option 2 ID : **76878126310**

Option 3 ID : **76878126311**

Option 4 ID : **76878126312**

Status : **Answered**

Chosen Option : **2**

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6	849000	8 : 7	17 : 13

SubQuestion No : 5

Q.5 The digitally-dependent female population of City-2 is approximately _____ % less than its digitally-dependent male population.

- (1) 20
(2) 10
(3) 30
(4) 80

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816752**

Option 1 ID : **76878126305**

Option 2 ID : **76878126306**

Option 3 ID : **76878126307**

Option 4 ID : **76878126308**

Status : **Answered**

Chosen Option : **1**

Q.6 In a certain language, 'GLAMOUR' is written as 'HNDQTAY'. How 'TELEPHONE' shall be written in that language ?

- (1) UGOOUVVNN
(2) UGOIUNVVN
(3) UGIIVNVVN
(4) UGOOVVNNN

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816774**

Option 1 ID : **76878126393**

Option 2 ID : **76878126394**

Option 3 ID : **76878126395**

Option 4 ID : **76878126396**

Status : **Answered**

Chosen Option : **2**

Q.7

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816771

Option 1 ID : 76878126381

Option 2 ID : 76878126382

Option 3 ID : 76878126383

Option 4 ID : 76878126384

Status : Answered

Chosen Option : 4

Q.8

Identify the sequence of research types (A-D) that correctly fills in the blanks in the following paragraph.

_____ research provides the strongest evidence about the existence of cause-and-effect relationships by manipulating variables. _____ research uses the past as a lens to understand the complexities and dynamics of the present. Research conducted to find solution for an immediate problem is _____ research. _____ research aims to express the characteristics of a population or phenomenon without manipulating variables (e.g., "What percentage of students use the Library"?)

- A. Descriptive
- B. Historical
- C. Experimental
- D. Action

Choose the correct answer from the options given below :

- (1) C, B, D, A
- (2) A, C, B, D
- (3) B, A, D, C
- (4) D, B, A, C

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816763

Option 1 ID : 76878126349

Option 2 ID : 76878126350

Option 3 ID : 76878126351

Option 4 ID : 76878126352

Status : Answered

Chosen Option : 1

Q.9

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816778**Option 1 ID : **76878126409**Option 2 ID : **76878126410**Option 3 ID : **76878126411**Option 4 ID : **76878126412**Status : **Answered**Chosen Option : **1**

Q.10

The two numbers are such that the ratio between them is 5 : 8. If 4 is subtracted from each of them, the ratio between them becomes 7 : 12. Find the numbers.

(1) 25, 40

(2) 20, 40

(3) 25, 50

(4) 15, 25

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816772**Option 1 ID : **76878126385**Option 2 ID : **76878126386**Option 3 ID : **76878126387**Option 4 ID : **76878126388**Status : **Answered**Chosen Option : **1**

Q.11

Match List - I with List - II.

List - I		List - II	
(Texture)		(Particle Size in mm)	
A.	Fine Sand	I.	< 0.002
B.	Silt	II.	0.002 - 0.02
C.	Coarse Sand	III.	0.02 - 0.20
D.	Clay	IV.	0.20 - 2.00

Choose the **correct** answer from the options given below :

- (1) A-II, B-III, C-I, D-IV
- (2) A-I, B-IV, C-II, D-III
- (3) A-I, B-III, C-IV, D-II
- (4) A-III, B-II, C-IV, D-I

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816790**Option 1 ID : **76878126457**Option 2 ID : **76878126458**Option 3 ID : **76878126459**Option 4 ID : **76878126460**Status : **Answered**Chosen Option : **2**

Q.12

A sudden uncontrolled descent of mass of earth under the force of gravity is called :

- (1) Soil erosion
- (2) Mining
- (3) Landslide
- (4) Earthquake

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816786**Option 1 ID : **76878126441**Option 2 ID : **76878126442**Option 3 ID : **76878126443**Option 4 ID : **76878126444**Status : **Answered**Chosen Option : **3**

Q.13

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816756**Option 1 ID : **76878126321**Option 2 ID : **76878126322**Option 3 ID : **76878126323**Option 4 ID : **76878126324**Status : **Answered**Chosen Option : **2**

Q.14

Match List - I with List - II.

List - I (Events)	List - II (Year)
A. Beginning of Television in India	I. 1984
B. Introduction of the satellite Instructional Television Experiment (SITE)	II. 1991
C. Introduction of India's first soap opera 'Hum Log'	III. 1975
D. The Gulf war coverage by CNN	IV. 1959

Choose the **correct** answer from the options given below :

(1) A-IV, B-III, C-I, D-II

(2) A-I, B-II, C-III, D-IV

(3) A-II, B-III, C-IV, D-I

(4) A-III, B-II, C-IV, D-I

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816770**Option 1 ID : **76878126377**Option 2 ID : **76878126378**Option 3 ID : **76878126379**Option 4 ID : **76878126380**Status : **Answered**Chosen Option : **1**

Q.15

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816783**Option 1 ID : **76878126429**Option 2 ID : **76878126430**Option 3 ID : **76878126431**Option 4 ID : **76878126432**Status : **Answered**Chosen Option : **2**

Q.16

According to Aristotle with reference to Western theories and models of communication, rhetoric is made up of which of the following elements ?

- A. The effect
- B. The speaker
- C. The speech
- D. The Noise
- E. The listener

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) A and C Only
- (3) B, C and E Only
- (4) B, C and D Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816768**Option 1 ID : **76878126369**Option 2 ID : **76878126370**Option 3 ID : **76878126371**Option 4 ID : **76878126372**Status : **Answered**Chosen Option : **1**

Q.17

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816765**
Option 1 ID : **76878126357**
Option 2 ID : **76878126358**
Option 3 ID : **76878126359**
Option 4 ID : **76878126360**
Status : **Answered**
Chosen Option : **1**

Q.18

Arrange the following in a sequence representing food chain in a grassland ecosystem :

- A. Hawks
B. Frogs
C. Grasses
D. Snakes
E. Grasshoppers

Choose the **correct** answer from the options given below :

- (1) C, E, B, D, A
(2) C, B, E, D, A
(3) C, E, D, B, A
(4) A, C, E, B, D

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **7687816788**
Option 1 ID : **76878126449**
Option 2 ID : **76878126450**
Option 3 ID : **76878126451**
Option 4 ID : **76878126452**
Status : **Answered**
Chosen Option : **1**

Q.19

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816791

Option 1 ID : 76878126461

Option 2 ID : 76878126462

Option 3 ID : 76878126463

Option 4 ID : 76878126464

Status : Answered

Chosen Option : 1

Q.20

Match List - I with List - II.

List - I

(Educational Institution)

A. Fergusson College, Poona

B. Gordon College, Rawalpindi

C. Central Hindu College, Banares

D. Ripon College, Calcutta

List - II

(Founded by)

I. The Missionaries

II. Bal Gangadhar Tilak

III. Surendra Nath Banerjea

IV. Annie Besant

Choose the correct answer from the options given below :

(1) A-I, B-III, C-II, D-IV

(2) A-IV, B-II, C-I, D-III

(3) A-III, B-IV, C-II, D-I

(4) A-II, B-I, C-IV, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816795

Option 1 ID : 76878126477

Option 2 ID : 76878126478

Option 3 ID : 76878126479

Option 4 ID : 76878126480

Status : Answered

Chosen Option : 4

Q.21

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816776**Option 1 ID : **76878126401**Option 2 ID : **76878126402**Option 3 ID : **76878126403**Option 4 ID : **76878126404**Status : **Answered**Chosen Option : **2**

Q.22

Arrange the following speeds according to their values in decreasing order :

- A. A car moving at speed of 40 km/hour
- B. A boat moving at speed of 75 m per minute
- C. A stream moving at speed of 4.0 m per sec
- D. Relative speed of two vehicles moving in same directions with speeds of 30 km/hour and 45 km/hour, respectively

Choose the **correct** answer from the options given below :

- (1) A, D, C, B
- (2) D, A, C, B
- (3) B, C, D, A
- (4) C, B, D, A

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816773**Option 1 ID : **76878126389**Option 2 ID : **76878126390**Option 3 ID : **76878126391**Option 4 ID : **76878126392**Status : **Answered**Chosen Option : **1**

Q.23

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816767**Option 1 ID : **76878126365**Option 2 ID : **76878126366**Option 3 ID : **76878126367**Option 4 ID : **76878126368**Status : **Answered**Chosen Option : **3**

Q.24

Which of the following is concerned with the question of whether the results of a study can be generalised beyond the specific research context ?

(1) Reliability

(2) External Validity

(3) Objectivity

(4) Internal Validity

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816761**Option 1 ID : **76878126341**Option 2 ID : **76878126342**Option 3 ID : **76878126343**Option 4 ID : **76878126344**Status : **Answered**Chosen Option : **2**

Q.25

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816781**Option 1 ID : **76878126421**Option 2 ID : **76878126422**Option 3 ID : **76878126423**Option 4 ID : **76878126424**Status : **Answered**Chosen Option : **4**

Q.26

Under the Credit Based Semester System (CBSS), the requirement for awarding a degree/diploma/certificate is prescribed in terms of _____.

(1) Number of credits to be completed by the students

(2) Number of articles written by the students

(3) Number of books read by the students

(4) Number of prescribed courses selected by the students

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816757**Option 1 ID : **76878126325**Option 2 ID : **76878126326**Option 3 ID : **76878126327**Option 4 ID : **76878126328**Status : **Answered**Chosen Option : **1**

Q.27 Match List - I with List - II.

List - I
(Digital Space)

- A. Wiki
- B. Podcast
- C. Twitter (X)
- D. Google Meet

List - II
(Primary Function)

- I. Micro-blogging and short updates
- II. Live synchronous video conferencing
- III. Collaborative content editing
- IV. Digital audio series for streaming

Choose the **correct** answer from the options given below :

- (1) A-III, B-I, C-IV, D-II
- (2) A-II, B-III, C-I, D-IV
- (3) A-III, B-IV, C-I, D-II
- (4) A-IV, B-II, C-I, D-III

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816785**

Option 1 ID : **76878126437**

Option 2 ID : **76878126438**

Option 3 ID : **76878126439**

Option 4 ID : **76878126440**

Status : **Answered**

Chosen Option : **3**

Q.28 Arrange these cognitive functions development stages mapped by Jean Piagets in sequence :

- A. Concrete operation stage
- B. Formal operations stage
- C. Proportional stage
- D. Sensory-motor stage

Choose the **correct** answer from the options given below :

- (1) C, D, B, A
- (2) A, B, C, D
- (3) B, D, A, C
- (4) D, C, A, B

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816758**

Option 1 ID : **76878126329**

Option 2 ID : **76878126330**

Option 3 ID : **76878126331**

Option 4 ID : **76878126332**

Status : **Answered**

Chosen Option : **4**

Q.29

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816764**Option 1 ID : **76878126353**Option 2 ID : **76878126354**Option 3 ID : **76878126355**Option 4 ID : **76878126356**Status : **Answered**Chosen Option : **4**

Q.30

During British Colonial period who among the following thought that the government supported education was producing among educated Indians a sense of revolt against the principles of discipline, religion and contentment ?

- (1) Sir William Hunter
- (2) Lord Dalhousie
- (3) Lord Ripon
- (4) Dr. John Wilson

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816792**Option 1 ID : **76878126465**Option 2 ID : **76878126466**Option 3 ID : **76878126467**Option 4 ID : **76878126468**Status : **Answered**Chosen Option : **2**

Q.31

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816782

Option 1 ID : 76878126425

Option 2 ID : 76878126426

Option 3 ID : 76878126427

Option 4 ID : 76878126428

Status : Answered

Chosen Option : 2

Q.32 Match List - I with List - II.

List - I
(Contexts of Learning)

- A. Active Learning
- B. Situated Learning
- C. Collaborative Learning
- D. Observational Learning

List - II
(Activities)

- I. Two or more students learn together
- II. Students doing things and knowing what are they doing
- III. Learning by imitation
- IV. Doing and Learning as per circumstances

Choose the correct answer from the options given below :

- (1) A-I, B-III, C-II, D-IV
- (2) A-II, B-IV, C-I, D-III
- (3) A-I, B-II, C-III, D-IV
- (4) A-IV, B-I, C-II, D-III

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816760

Option 1 ID : 76878126337

Option 2 ID : 76878126338

Option 3 ID : 76878126339

Option 4 ID : 76878126340

Status : Answered

Chosen Option : 2

Q.33

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816787**Option 1 ID : **76878126445**Option 2 ID : **76878126446**Option 3 ID : **76878126447**Option 4 ID : **76878126448**Status : **Answered**Chosen Option : **4**

Q.34

Who developed 'The Cultivation Theory' ?

- (1) Maxwell McCombs
- (2) George Gerbner
- (3) S.J. Ball Rokeach
- (4) Marshall Maeluhan

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816766**Option 1 ID : **76878126361**Option 2 ID : **76878126362**Option 3 ID : **76878126363**Option 4 ID : **76878126364**Status : **Answered**Chosen Option : **2**

Q.35

Arrange the following in chronological order.

- A. Establishment of Poona Sanskrit College.
- B. Wood's Dispatch
- C. Appointment of Hunter Commission
- D. Formation of the Hartog Committee

Choose the **correct** answer from the options given below :

- (1) D, C, B, A
- (2) B, A, C, D
- (3) A, B, C, D
- (4) A, C, B, D

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816793**

Option 1 ID : **76878126469**

Option 2 ID : **76878126470**

Option 3 ID : **76878126471**

Option 4 ID : **76878126472**

Status : **Answered**

Chosen Option : **2**

Q.36

As per classical Indian School of logic which of the following arguments involve irregular middle ?

- A. The hill has fire because it is knowable
- B. Wherever there is fire, there is smoke
- C. Sound is eternal because it is produced
- D. All things are non-eternal, because they are knowable

Choose the **correct** answer from the options given below :

- (1) A and D Only
- (2) B and C Only
- (3) C and D Only
- (4) A and C Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816780**

Option 1 ID : **76878126417**

Option 2 ID : **76878126418**

Option 3 ID : **76878126419**

Option 4 ID : **76878126420**

Status : **Answered**

Chosen Option : **3**

Q.37

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816769**Option 1 ID : **76878126373**Option 2 ID : **76878126374**Option 3 ID : **76878126375**Option 4 ID : **76878126376**Status : **Answered**Chosen Option : **2**

Q.38

Through the "SWAYAM PRABHA" platform, contents are provided by :

- A. NPTEL
- B. SCERT
- C. IGNOU
- D. NCTE
- E. UGC

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and D Only
- (3) B, D and E Only
- (4) B, C and D Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816759**Option 1 ID : **76878126333**Option 2 ID : **76878126334**Option 3 ID : **76878126335**Option 4 ID : **76878126336**Status : **Answered**Chosen Option : **1**

Q.39

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816789**Option 1 ID : **76878126453**Option 2 ID : **76878126454**Option 3 ID : **76878126455**Option 4 ID : **76878126456**Status : **Answered**Chosen Option : **3**

Q.40

Ranks given in a music contest by two Judges to eight players (A-H) are given as below.

Judge - 1 : {4, 5, 8, 6, 7, 3, 1, 2}

Judge - 2 : {7, 5, 4, 1, 3, 2, 6, 8}

What is the approximate value of the Spearman's Rank Correlation Coefficient.

- (1) 0.632
- (2) 0.423
- (3) -0.524
- (4) -0.712

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816762**Option 1 ID : **76878126345**Option 2 ID : **76878126346**Option 3 ID : **76878126347**Option 4 ID : **76878126348**Status : **Answered**Chosen Option : **3**

Q.41

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816777**Option 1 ID : **76878126405**Option 2 ID : **76878126406**Option 3 ID : **76878126407**Option 4 ID : **76878126408**Status : **Answered**Chosen Option : **1**

Q.42

Find the number that can replace question mark (?) in the series given below :

8, 9, 13, 22, 38 ?, 99, 148

- (1) 66
- (2) 80
- (3) 60
- (4) 63

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816775**Option 1 ID : **76878126397**Option 2 ID : **76878126398**Option 3 ID : **76878126399**Option 4 ID : **76878126400**Status : **Answered**Chosen Option : **4**

Q.43

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816779

Option 1 ID : 76878126413

Option 2 ID : 76878126414

Option 3 ID : 76878126415

Option 4 ID : 76878126416

Status : Answered

Chosen Option : 4

Q.44

Which of these is NOT an objective of the Tenth Five Year Plan (2002-2007) ?

- A. Raising the enrolment in higher education of the 18 - 23 year age group.
- B. Providing Training and Consultancy Services.
- C. Increasing the number of working days in universities to 180.
- D. Appointing the four member committee to examine the problem of medium of instruction.

Choose the correct answer from the options given below :

- (1) C and D Only
- (2) A and B Only
- (3) B and D Only
- (4) A and C Only

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816794

Option 1 ID : 76878126473

Option 2 ID : 76878126474

Option 3 ID : 76878126475

Option 4 ID : 76878126476

Status : Answered

Chosen Option : 1

Q.45

- Options
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**
Question ID : **7687816784**
Option 1 ID : **76878126433**
Option 2 ID : **76878126434**
Option 3 ID : **76878126435**
Option 4 ID : **76878126436**
Status : **Answered**
Chosen Option : **3**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 46**Q.46**

Which of these practices is advised in the passage ?

- (1) Breakfast should not be skipped.
- (2) Junk food should form part of the diet.
- (3) New foods should be tried.
- (4) Advertisements targeted at children must not be regulated.

Options

1. 1
2. 2
3. 3
4. 4

Question Type : MCQ**Question ID : 7687816800****Option 1 ID : 76878126493****Option 2 ID : 76878126494****Option 3 ID : 76878126495****Option 4 ID : 76878126496****Status : Answered****Chosen Option : 1**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 47**Q.47**

The diet choices of children to a large extent are influenced by :

- (1) Media
- (2) Peers
- (3) Teachers
- (4) Books

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816798**Option 1 ID : **76878126485**Option 2 ID : **76878126486**Option 3 ID : **76878126487**Option 4 ID : **76878126488**Status : **Answered**Chosen Option : **1**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 48

Q.48 As per the given passage, children can acquire nutrition education from parents and caretakers since they are :

- (1) Well wishers
- (2) Role models
- (3) Grown ups
- (4) Authority figures

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816797**

Option 1 ID : **76878126481**

Option 2 ID : **76878126482**

Option 3 ID : **76878126483**

Option 4 ID : **76878126484**

Status : **Answered**

Chosen Option : **2**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 49**Q.49**

During school age years, feeding problems are less as compared to :

- (1) Pre school years only
- (2) Teenage years only
- (3) Toddler years only
- (4) Toddler and preschool years

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816801**Option 1 ID : **76878126497**Option 2 ID : **76878126498**Option 3 ID : **76878126499**Option 4 ID : **76878126500**Status : **Answered**Chosen Option : **4**

Comprehension:

Read the passage given below and answer questions :

The school age period is one of steady growth, usually with fewer feeding problems than during toddler and preschool years. A natural increase in appetite is responsible for an increase in food consumption. The child's growing independence leads to a gradual transfer of control of food selection from the parent to the child.

Parents or caretakers should provide nutrition education for their children as being role models. Parents should encourage the child to eat appropriate portion size, eating a variety of foods and trying new foods. Negative behaviours such as using food as an emotional coping mechanism or as a reward, should be discouraged. Parents should establish in children healthy eating habits for lowering the risks for nutrition-related chronic diseases.

Between the ages of 8 to 11, some girls may be at risk for developing eating disorders. Snacks remain an important part of the diet. The meal taken on return from school is important to meet the nutritional requirement and to have interaction with parents. Children who do not eat breakfast at home are more likely to buy junkfood. Parents should give healthful breakfast at home before sending children to school.

Though media influence diet choices of children, parents should know nutritional facts and suggest to their children. Government should regulate advertisements aimed at children.

SubQuestion No : 50**Q.50**

Which of the following groups can develop eating disorders ?

- (1) Boys from age 12-14 years
- (2) Girls from age 12-14 years
- (3) Girls from age 8-11 years
- (4) Boys from age 8-11 years

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816799**Option 1 ID : **76878126489**Option 2 ID : **76878126490**Option 3 ID : **76878126491**Option 4 ID : **76878126492**Status : **Answered**Chosen Option : **3**Section : **Management**

Q.51

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816890

Option 1 ID : 76878126853

Option 2 ID : 76878126854

Option 3 ID : 76878126855

Option 4 ID : 76878126856

Status : Answered

Chosen Option : 4

Q.52

In which of the following a service marketing firm motivates its customer-care employees and provides support to its service people to accomplish their task as a team to provide customer satisfaction ?

- (1) Interactive marketing
- (2) Internal marketing
- (3) Test marketing
- (4) Buzz marketing

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816828

Option 1 ID : 76878126605

Option 2 ID : 76878126606

Option 3 ID : 76878126607

Option 4 ID : 76878126608

Status : Answered

Chosen Option : 4

Q.53

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **7687816869**
Option 1 ID : **76878126769**
Option 2 ID : **76878126770**
Option 3 ID : **76878126771**
Option 4 ID : **76878126772**
Status : **Answered**
Chosen Option : **2**

Q.54 Doctors are expected to be emotionally neutral towards their patients. Which of the following best describes this organizationally desired emotion of doctors ?

- (1) Emotional Intelligence
- (2) Emotional Regulation
- (3) Emotional Dissonance
- (4) Emotional Labour

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **7687816807**
Option 1 ID : **76878126521**
Option 2 ID : **76878126522**
Option 3 ID : **76878126523**
Option 4 ID : **76878126524**
Status : **Answered**
Chosen Option : **1**

Q.55

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816848**Option 1 ID : **76878126685**Option 2 ID : **76878126686**Option 3 ID : **76878126687**Option 4 ID : **76878126688**Status : **Answered**Chosen Option : **2**

Q.56

Which expression defines the traffic intensity (ρ) in a queuing system if λ = arrival rate and μ = service rate ?

- (1) $\lambda - \mu$
- (2) $\lambda \times \mu$
- (3) λ / μ
- (4) μ / λ

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816837**Option 1 ID : **76878126641**Option 2 ID : **76878126642**Option 3 ID : **76878126643**Option 4 ID : **76878126644**Status : **Answered**Chosen Option : **3**

Q.57

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816874**Option 1 ID : **76878126789**Option 2 ID : **76878126790**Option 3 ID : **76878126791**Option 4 ID : **76878126792**Status : **Answered**Chosen Option : **3**

Q.58

Arrange the following stages of buyer decision-making in the correct sequence.

A. Evaluation of alternatives

B. Purchase decision

C. Post purchase decision

D. Information search

E. Need recognition

Choose the **correct** answer from the options given below :

(1) B, A, D, C, E

(2) E, D, A, B, C

(3) E, D, B, A, C

(4) A, E, D, C, B

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816850**Option 1 ID : **76878126693**Option 2 ID : **76878126694**Option 3 ID : **76878126695**Option 4 ID : **76878126696**Status : **Answered**Chosen Option : **2**

Q.59

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816889

Option 1 ID : 76878126849

Option 2 ID : 76878126850

Option 3 ID : 76878126851

Option 4 ID : 76878126852

Status : Answered

Chosen Option : 3

Q.60

Which of the following term is used for money sent out of politically and economically unstable countries by investors in search of a safe haven ?

- (1) ADRs (American Depository Receipts)
- (2) GDRs (Global Depository Receipts)
- (3) Offshore Investment
- (4) Flight Capital

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816838

Option 1 ID : 76878126645

Option 2 ID : 76878126646

Option 3 ID : 76878126647

Option 4 ID : 76878126648

Status : Answered

Chosen Option : 4

Q.61**Options**

1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816870**Option 1 ID : **76878126773**Option 2 ID : **76878126774**Option 3 ID : **76878126775**Option 4 ID : **76878126776**Status : **Answered**Chosen Option : **3****Q.62**

Which of the following performance appraisal method is a combination of the critical incident method and the graphic rating scale method ?

- (1) Management by Objective (MBO)
- (2) Confidential essay writing method
- (3) Behaviourally Anchored Rating Scale (BARS)
- (4) Assessment centre

Options

1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816811**Option 1 ID : **76878126537**Option 2 ID : **76878126538**Option 3 ID : **76878126539**Option 4 ID : **76878126540**Status : **Answered**Chosen Option : **3**

Q.63

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816826**Option 1 ID : **76878126597**Option 2 ID : **76878126598**Option 3 ID : **76878126599**Option 4 ID : **76878126600**Status : **Answered**Chosen Option : **3**

Q.64

Which of the following initiatives has been launched by the NABARD to promote rural entrepreneurship ?

(1) A Scheme for Promotion of Innovation, Rural Industries and Entrepreneurship (ASPIRE)

(2) Start-up Village Entrepreneurship Programme (SUEP)

(3) Rural Entrepreneurship Development Programmes (REDPs)

(4) Rural Self Employment Training Institute (RSETI)

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816833**Option 1 ID : **76878126625**Option 2 ID : **76878126626**Option 3 ID : **76878126627**Option 4 ID : **76878126628**Status : **Answered**Chosen Option : **1**

Q.65

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816876**Option 1 ID : **76878126797**Option 2 ID : **76878126798**Option 3 ID : **76878126799**Option 4 ID : **76878126800**Status : **Answered**Chosen Option : **4**

Q.66

Arrange the following sources of finance in the preference order as suggested by the Pecking order theory of financing.

- A. Debt financing
- B. Preferred stock
- C. Internal financing
- D. Equity issues
- E. Hybrid securities

Choose the **correct** answer from the options given below :

- (1) D, E, A, B, C
- (2) C, A, B, E, D
- (3) D, B, A, C, E
- (4) C, B, A, E, D

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816847**Option 1 ID : **76878126681**Option 2 ID : **76878126682**Option 3 ID : **76878126683**Option 4 ID : **76878126684**Status : **Answered**Chosen Option : **4**

Q.67

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816803**Option 1 ID : **76878126505**Option 2 ID : **76878126506**Option 3 ID : **76878126507**Option 4 ID : **76878126508**Status : **Answered**Chosen Option : **1**

Q.68

Which of the following is the focus area of ISO 9004 in standardization ?

(1) Environment sustainability

(2) Customer complaint resolution

(3) Internal audit procedure

(4) Guidance for achieving sustained success

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816836**Option 1 ID : **76878126637**Option 2 ID : **76878126638**Option 3 ID : **76878126639**Option 4 ID : **76878126640**Status : **Answered**Chosen Option : **2**

Q.69

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816881**Option 1 ID : **76878126817**Option 2 ID : **76878126818**Option 3 ID : **76878126819**Option 4 ID : **76878126820**Status : **Answered**Chosen Option : **3**

Q.70 Match List - I with List - II.

List - I	List - II
Test Statistic	Hypothesis test about
A. F test	I. A population variance
B. Z test	II. the difference between two population means (matched samples)
C. Chi-square test	III. the difference between two population proportions
D. t test	IV. the difference between two population variances

Choose the **correct** answer from the options given below :

(1) A-IV, B-III, C-II, D-I
(2) A-IV, B-III, C-I, D-II
(3) A-IV, B-II, C-III, D-I
(4) A-I, B-II, C-III, D-IV

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816886**Option 1 ID : **76878126837**Option 2 ID : **76878126838**Option 3 ID : **76878126839**Option 4 ID : **76878126840**Status : **Answered**Chosen Option : **1**

Q.71

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816842**Option 1 ID : **76878126661**Option 2 ID : **76878126662**Option 3 ID : **76878126663**Option 4 ID : **76878126664**Status : **Answered**Chosen Option : **3**

Q.72

In which of the following type of reinforcement, manager terminates or withdraws something, which is unpleasant or undesirable to the employee ?

(1) Positive reinforcement

(2) Negative reinforcement

(3) Extinction

(4) Punishment

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816806**Option 1 ID : **76878126517**Option 2 ID : **76878126518**Option 3 ID : **76878126519**Option 4 ID : **76878126520**Status : **Answered**Chosen Option : **3**

Q.73 Match List - I with List - II.

List - I	List - II
Management thinkers	Contribution
A. Max Weber	I. Informal Group
B. W.H. Taylor	II. Bureaucracy
C. Henry Fayol	III. Mental Revolution
D. Elton Mayo	IV. Organizational Structure

Choose the **correct** answer from the options given below :

- (1) A-II, B-III, C-IV, D-I
- (2) A-III, B-II, C-I, D-IV
- (3) A-II, B-IV, C-I, D-III
- (4) A-I, B-II, C-IV, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816878**

Option 1 ID : **76878126805**

Option 2 ID : **76878126806**

Option 3 ID : **76878126807**

Option 4 ID : **76878126808**

Status : **Answered**

Chosen Option : **1**

Q.74 Which one of the following is Not an assumption of Gorden's Model of Dividend ?

- (1) r is constant, k_e decreases with retention rate
- (2) The firm has perpetual life
- (3) The retention ratio, once decided upon, is constant
- (4) $k_e > br$

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816818**

Option 1 ID : **76878126565**

Option 2 ID : **76878126566**

Option 3 ID : **76878126567**

Option 4 ID : **76878126568**

Status : **Answered**

Chosen Option : **1**

Q.75

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816888**Option 1 ID : **76878126845**Option 2 ID : **76878126846**Option 3 ID : **76878126847**Option 4 ID : **76878126848**Status : **Answered**Chosen Option : **4**

Q.76

In Ansoff's product-market matrix, market development strategy involves _____.

- (1) Selling existing products to new markets
- (2) Selling new products to existing markets
- (3) Selling existing products to existing markets
- (4) Selling new products to new markets

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816825**Option 1 ID : **76878126593**Option 2 ID : **76878126594**Option 3 ID : **76878126595**Option 4 ID : **76878126596**Status : **Answered**Chosen Option : **1**

Q.77 Match List - I with List - II.

List - I	List - II
Financial Risk Terms	Underlying Meaning (Definition)
A. Swap (Interest rate)	I. Daily valuation of a contract with the loser owing money to the writer
B. Margin	II. Random fluctuations in net position that remains after hedging
C. Basis Risk	III. Exchanges a floating rate obligation for a fixed rate one, or vice-versa
D. Market to Market	IV. Amount of Money that must be pledged to cover fluctuations in the market price of the contract, and is subject to daily reset

Choose the **correct** answer from the options given below :

- (1) A-IV, B-II, C-III, D-I
- (2) A-III, B-IV, C-II, D-I
- (3) A-IV, B-II, C-I, D-III
- (4) A-III, B-I, C-II, D-IV

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816883**

Option 1 ID : **76878126825**

Option 2 ID : **76878126826**

Option 3 ID : **76878126827**

Option 4 ID : **76878126828**

Status : **Not Answered**

Chosen Option : --

Q.78 Which of the following represents the 'Push strategy' of promotion ?

- A. It is related to below the line promotion activities
- B. It is related to above the line promotion activities
- C. It relies heavily on the channel partner's cooperation
- D. It uses the sales force to induce intermediaries to promote and sell the product to end users
- E. It relies more upon communication tools that directly connect with potential consumers and do the pre-selling

Choose the **correct** answer from the options given below :

- (1) A, C and D Only
- (2) B, C and E Only
- (3) A, B and E Only
- (4) A, C, D and E Only

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816867**

Option 1 ID : **76878126761**

Option 2 ID : **76878126762**

Option 3 ID : **76878126763**

Option 4 ID : **76878126764**

Status : **Answered**

Chosen Option : **2**

Q.79

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816866**Option 1 ID : **76878126757**Option 2 ID : **76878126758**Option 3 ID : **76878126759**Option 4 ID : **76878126760**Status : **Answered**Chosen Option : **2**

Q.80 Which of the following statement is correct with respects to employee's job severance ?

- (1) The termination of services of an employee permanently is referred to as Lay-off.
- (2) Suspension is termination of services permanently owing to official misconduct.
- (3) Dismissal is voluntary termination of an employee's employment with a firm.
- (4) Retrenchment does not include termination of services owing to non-renewal of contract.

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816810**Option 1 ID : **76878126533**Option 2 ID : **76878126534**Option 3 ID : **76878126535**Option 4 ID : **76878126536**Status : **Answered**Chosen Option : **1**

Q.81

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816853

Option 1 ID : 76878126705

Option 2 ID : 76878126706

Option 3 ID : 76878126707

Option 4 ID : 76878126708

Status : Answered

Chosen Option : 2

Q.82

Apart from the investment (₹ 2.5 crore) in the plant and machinery, a micro enterprise is expected to have a turnover of ₹ _____.

(1) Upto ₹ 5 crore

(2) Upto ₹ 10 crore

(3) Upto ₹ 25 crore

(4) Upto ₹ 50 crore

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816830

Option 1 ID : 76878126613

Option 2 ID : 76878126614

Option 3 ID : 76878126615

Option 4 ID : 76878126616

Status : Answered

Chosen Option : 1

Q.83

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816820

Option 1 ID : 76878126573

Option 2 ID : 76878126574

Option 3 ID : 76878126575

Option 4 ID : 76878126576

Status : Answered

Chosen Option : 2

Q.84

Match List - I with List - II.

List - I

Types of Markets

A. Perfect Competition

B. Monopolistic Competition

C. Oligopoly

D. Monopoly

List - II

Firm's effect on price determination

I. High

II. None

III. Little

IV. Very High

Choose the correct answer from the options given below :

(1) A-III, B-II, C-I, D-IV

(2) A-II, B-III, C-IV, D-I

(3) A-I, B-IV, C-III, D-II

(4) A-II, B-III, C-I, D-IV

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816877

Option 1 ID : 76878126801

Option 2 ID : 76878126802

Option 3 ID : 76878126803

Option 4 ID : 76878126804

Status : Answered

Chosen Option : 4

Q.85

Match List - I with List - II.

List - I	List - II
Scale Types	Data Types
A. Semantic Differential Scale	I. Nominal
B. Fixed (Constant) Sum Scale	II. Ordinal
C. Forced Ranking Scale	III. Interval
D. Multiple Response Scale	IV. Ratio

Choose the **correct** answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-II, D-I
- (4) A-IV, B-III, C-II, D-I

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816887**Option 1 ID : **76878126841**Option 2 ID : **76878126842**Option 3 ID : **76878126843**Option 4 ID : **76878126844**Status : **Answered**Chosen Option : **4**

Q.86

Loans under PM Mudra Loan Yojana are classified in which of the following categories ?

- A. Shishu
- B. Tarun
- C. Kishore
- D. Prodh
- E. Varidh

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) B, D and E Only

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816875**Option 1 ID : **76878126793**Option 2 ID : **76878126794**Option 3 ID : **76878126795**Option 4 ID : **76878126796**Status : **Answered**Chosen Option : **1**

Q.87

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816841**Option 1 ID : **76878126657**Option 2 ID : **76878126658**Option 3 ID : **76878126659**Option 4 ID : **76878126660**Status : **Answered**Chosen Option : **4**

Q.88

Arrange the following major steps of 'personal selling' in a logical sequence of the underlying process.

- A. Pre-approach and Presentation
- B. Persuasion
- C. Prospecting
- D. Servicing
- E. Closing

Choose the **correct** answer from the options given below :

- (1) C, A, B, E, D
- (2) C, A, E, B, D
- (3) A, C, B, D, E
- (4) B, A, C, D, E

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816851**Option 1 ID : **76878126697**Option 2 ID : **76878126698**Option 3 ID : **76878126699**Option 4 ID : **76878126700**Status : **Answered**Chosen Option : **3**

Q.89

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816857**Option 1 ID : **76878126721**Option 2 ID : **76878126722**Option 3 ID : **76878126723**Option 4 ID : **76878126724**Status : **Answered**Chosen Option : **1**

Q.90

Which of the following statement is NOT correct in the context of International Human Resources Management ?

- (1) In geo-centric staffing model, organization hires best candidates irrespective of their nationality.
- (2) In going rate approach, salary of an employee posted in the foreign country is decided on the basis of home country compensation structure.
- (3) Employees sent to work in a foreign country are referred to as expatriates.
- (4) Dual career couple offers significant challenges for International Human Resource Management.

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816812**Option 1 ID : **76878126541**Option 2 ID : **76878126542**Option 3 ID : **76878126543**Option 4 ID : **76878126544**Status : **Answered**Chosen Option : **3**

Q.91

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816843

Option 1 ID : 76878126665

Option 2 ID : 76878126666

Option 3 ID : 76878126667

Option 4 ID : 76878126668

Status : Answered

Chosen Option : 3

Q.92

Arrange the following in a logical sequence in the creative idea generation process.

- A. Insight
- B. Preparation
- C. Evaluation
- D. Elaboration
- E. Incubation

Choose the correct answer from the options given below :

- (1) A, B, E, C, D
- (2) A, C, B, E, D
- (3) B, E, A, C, D
- (4) E, B, D, C, A

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 7687816856

Option 1 ID : 76878126717

Option 2 ID : 76878126718

Option 3 ID : 76878126719

Option 4 ID : 76878126720

Status : Answered

Chosen Option : 1

Q.93

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816808

Option 1 ID : 76878126525

Option 2 ID : 76878126526

Option 3 ID : 76878126527

Option 4 ID : 76878126528

Status : Answered

Chosen Option : 1

Q.94

Arrange the following from lower to higher level of needs in accordance with the Maslow's need hierarchy theory.

- A. Physiological needs
- B. Self-actualization needs
- C. Belongingness needs
- D. Self-esteem needs
- E. Safety needs

Choose the correct answer from the options given below :

- (1) A, E, C, D, B
- (2) A, C, B, D, E
- (3) A, C, E, D, B
- (4) A, E, D, C, B

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816845

Option 1 ID : 76878126673

Option 2 ID : 76878126674

Option 3 ID : 76878126675

Option 4 ID : 76878126676

Status : Answered

Chosen Option : 1

Q.95

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816846**Option 1 ID : **76878126677**Option 2 ID : **76878126678**Option 3 ID : **76878126679**Option 4 ID : **76878126680**Status : **Answered**Chosen Option : **2**

Q.96

Financial management endeavors to make optimal decision with respect to which of the following decision areas ?

A. Capital allocation

B. Investment

C. Risk hedging

D. Financing

E. Dividends

Choose the **correct** answer from the options given below :

(1) A and C Only

(2) B, C and D Only

(3) C, D and E Only

(4) B, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816864**Option 1 ID : **76878126749**Option 2 ID : **76878126750**Option 3 ID : **76878126751**Option 4 ID : **76878126752**Status : **Answered**Chosen Option : **4**

Q.97

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816879**Option 1 ID : **76878126809**Option 2 ID : **76878126810**Option 3 ID : **76878126811**Option 4 ID : **76878126812**Status : **Answered**Chosen Option : **4**

Q.98

Arrange the following currencies of SDR basket according to their weights in the basket (from higher to lower weights).

- A. Japanese Yen
- B. Chinese Renminbi
- C. Pound Sterling
- D. U.S. Dollar
- E. Euro

Choose the **correct** answer from the options given below :

- (1) D, B, C, E, A
- (2) B, C, E, A, D
- (3) D, E, B, A, C
- (4) A, D, B, C, E

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816855**Option 1 ID : **76878126713**Option 2 ID : **76878126714**Option 3 ID : **76878126715**Option 4 ID : **76878126716**Status : **Answered**Chosen Option : **1**

Q.99

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816839**Option 1 ID : **76878126649**Option 2 ID : **76878126650**Option 3 ID : **76878126651**Option 4 ID : **76878126652**Status : **Answered**Chosen Option : **2**

Q.100

Which of the followings are the properties of a good point estimator ?

- A. Multicollinearity
- B. Consistency
- C. Efficiency
- D. Rigidity
- E. Unbiasedness

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, B and E Only
- (3) B, D and E Only
- (4) B, C and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816872**Option 1 ID : **76878126781**Option 2 ID : **76878126782**Option 3 ID : **76878126783**Option 4 ID : **76878126784**Status : **Answered**Chosen Option : **4**

Q.101

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816852**Option 1 ID : **76878126701**Option 2 ID : **76878126702**Option 3 ID : **76878126703**Option 4 ID : **76878126704**Status : **Answered**Chosen Option : **1**

Q.102

Which of the following reflects contingency dimensions as per the Fiedler's contingency theory of leadership ?

- A. Leaders and followers have high degree of confidence, trust and respect for each others.
- B. Followers are ready and willing to accomplish the task.
- C. Leaders derive their power from formal organizational positions.
- D. A leader's role is to assist followers by providing necessary resources.
- E. Degree to which job assignment is structured or unstructured influences one's leadership style.

Choose the **correct** answer from the options given below :

- (1) A, C and E Only
- (2) A, C and D Only
- (3) B, C and D Only
- (4) B, D and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816859**Option 1 ID : **76878126729**Option 2 ID : **76878126730**Option 3 ID : **76878126731**Option 4 ID : **76878126732**Status : **Answered**Chosen Option : **2**

Q.103

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816868**Option 1 ID : **76878126765**Option 2 ID : **76878126766**Option 3 ID : **76878126767**Option 4 ID : **76878126768**Status : **Answered**Chosen Option : **3**

Q.104

Who has developed 'Women Entrepreneurship Platform' that aims to build an ecosystem to support women entrepreneurship in India ?

(1) Ministry of Women and Child Development

(2) Ministry of Social Justice and Empowerment

(3) Ministry of Micro, Small and Medium Enterprises

(4) NITI Aayog

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816832**Option 1 ID : **76878126621**Option 2 ID : **76878126622**Option 3 ID : **76878126623**Option 4 ID : **76878126624**Status : **Answered**Chosen Option : **2**

Q.105

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816823

Option 1 ID : 76878126585

Option 2 ID : 76878126586

Option 3 ID : 76878126587

Option 4 ID : 76878126588

Status : Answered

Chosen Option : 2

Q.106 Which of the following is NOT a cultural dimension proposed by Hofstede ?

(1) Individualism vs collectivism

(2) Fatalism vs scientism

(3) Power distance

(4) Uncertainty avoidance

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816809

Option 1 ID : 76878126529

Option 2 ID : 76878126530

Option 3 ID : 76878126531

Option 4 ID : 76878126532

Status : Answered

Chosen Option : 2

Q.107**Options** 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816824**Option 1 ID : **76878126589**Option 2 ID : **76878126590**Option 3 ID : **76878126591**Option 4 ID : **76878126592**Status : **Answered**Chosen Option : **2****Q.108** Which of the following statement is INCORRECT in the context of organizational development ?

- (1) Sensitivity training focuses on behavioral change through unstructured group interaction.
- (2) In appreciative inquiry approach, one focuses on overcoming weaknesses of the organization.
- (3) Action research approach is based on systematic collection of data.
- (4) Managerial grid approach emphasises on team building.

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816813**Option 1 ID : **76878126545**Option 2 ID : **76878126546**Option 3 ID : **76878126547**Option 4 ID : **76878126548**Status : **Answered**Chosen Option : **3**

Q.109

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816849**Option 1 ID : **76878126689**Option 2 ID : **76878126690**Option 3 ID : **76878126691**Option 4 ID : **76878126692**Status : **Answered**Chosen Option : **1**

Q.110

Cost of capital is often represented by which of the following notions :

- A. Required rate of return
- B. Discount rate
- C. Hurdle rate
- D. Average rate of return
- E. Return on investment

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) C, D and E Only
- (3) B, C and D Only
- (4) A, C and D Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816863**Option 1 ID : **76878126745**Option 2 ID : **76878126746**Option 3 ID : **76878126747**Option 4 ID : **76878126748**Status : **Answered**Chosen Option : **4**

Q.111

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816844**Option 1 ID : **76878126669**Option 2 ID : **76878126670**Option 3 ID : **76878126671**Option 4 ID : **76878126672**Status : **Answered**Chosen Option : **3**

Q.112 Match List - I with List - II.

List - I		List - II	
Social Perceptions		Beliefs	
A.	Stereotyping	I.	Employees dressed poorly are bad performers
B.	Halo Effect	II.	Engineers are intelligent
C.	Pygmalion Effect	III.	Intelligent people are trust-worthy and hardworking
D.	Horn Effect	IV.	Manager's expectations lead to good performance by an engineer

Choose the correct answer from the options given below :

- (1) A-I, B-II, C-III, D-IV
- (2) A-II, B-III, C-IV, D-I
- (3) A-III, B-IV, C-I, D-II
- (4) A-II, B-III, C-I, D-IV

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816880**Option 1 ID : **76878126813**Option 2 ID : **76878126814**Option 3 ID : **76878126815**Option 4 ID : **76878126816**Status : **Answered**Chosen Option : **2**

Q.113 Which of the followings are the common forms of divestitures ?

- A. Equity carve outs
- B. Business alliances
- C. Demergers
- D. Leveraged buyouts
- E. Spin offs

Choose the **correct** answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) C, D and E Only
- (4) A, C and E Only

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816865**

Option 1 ID : **76878126753**

Option 2 ID : **76878126754**

Option 3 ID : **76878126755**

Option 4 ID : **76878126756**

Status : **Answered**

Chosen Option : **2**

Q.114 Which one of the following represents the basis of consumer decision in a rational appeal in advertising ?

- (1) Moral
- (2) Love and affection
- (3) Information and Evaluation
- (4) Humour

Options

- 1. 1
- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816827**

Option 1 ID : **76878126601**

Option 2 ID : **76878126602**

Option 3 ID : **76878126603**

Option 4 ID : **76878126604**

Status : **Answered**

Chosen Option : **2**

Q.115

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816840**Option 1 ID : **76878126653**Option 2 ID : **76878126654**Option 3 ID : **76878126655**Option 4 ID : **76878126656**Status : **Answered**Chosen Option : **4**

Q.116

Which of the following parameters measure corporate debt capacity ?

(1) Debt serviceability

(2) Borrowing capacity

(3) Return on investment

(4) Net profit margin

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816815**Option 1 ID : **76878126553**Option 2 ID : **76878126554**Option 3 ID : **76878126555**Option 4 ID : **76878126556**Status : **Answered**Chosen Option : **2**

Q.117

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816821

Option 1 ID : 76878126577

Option 2 ID : 76878126578

Option 3 ID : 76878126579

Option 4 ID : 76878126580

Status : Answered

Chosen Option : 4

Q.118

Arrange the following in the descending order of economic integration.

A. Custom Union

B. Political Union

C. Common Market

D. Free Trade Area

E. Economic Union

Choose the correct answer from the options given below :

(1) B, E, C, A, D

(2) A, B, C, D, E

(3) D, A, C, B, E

(4) C, A, D, B, E

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 7687816854

Option 1 ID : 76878126709

Option 2 ID : 76878126710

Option 3 ID : 76878126711

Option 4 ID : 76878126712

Status : Answered

Chosen Option : 4

Q.119

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816861**Option 1 ID : **76878126737**Option 2 ID : **76878126738**Option 3 ID : **76878126739**Option 4 ID : **76878126740**Status : **Answered**Chosen Option : **1**

Q.120 When the positive substitution effect is smaller than the negative income effect, the inferior goods in a reference are called _____ ?

- (1) Giffen goods
- (2) Superior goods
- (3) Normal goods
- (4) Perishable goods

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816804**Option 1 ID : **76878126509**Option 2 ID : **76878126510**Option 3 ID : **76878126511**Option 4 ID : **76878126512**Status : **Answered**Chosen Option : **3**

Q.121

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816802**Option 1 ID : **76878126501**Option 2 ID : **76878126502**Option 3 ID : **76878126503**Option 4 ID : **76878126504**Status : **Answered**Chosen Option : **3****Q.122**

The total asset turnover ratio and total asset to net-worth of X Ltd. are 1.25 and 3, respectively. If the net profit margin of the company is 6%. What will be its return on Equity ?

Choose the correct answer from the options given below :

- (1) 24.6%
- (2) 62.50%
- (3) 22.50%
- (4) 25.50%

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**Question ID : **7687816817**Option 1 ID : **76878126561**Option 2 ID : **76878126562**Option 3 ID : **76878126563**Option 4 ID : **76878126564**Status : **Answered**Chosen Option : **3**

Q.123

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816834

Option 1 ID : 76878126629

Option 2 ID : 76878126630

Option 3 ID : 76878126631

Option 4 ID : 76878126632

Status : Answered

Chosen Option : 4

Q.124

Which of the followings are the statutory dispute resolution mechanisms as per the Industrial Dispute Act, 1947 ?

- A. Collective bargaining
B. Management by Objective (MBO)
C. Conciliation
D. Code of discipline
E. Adjudication

Choose the correct answer from the options given below :

- (1) C, D and E Only
(2) A, B and E Only
(3) B and D Only
(4) C and E Only

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 7687816862

Option 1 ID : 76878126741

Option 2 ID : 76878126742

Option 3 ID : 76878126743

Option 4 ID : 76878126744

Status : Answered

Chosen Option : 2

Q.125

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **7687816885**
Option 1 ID : **76878126833**
Option 2 ID : **76878126834**
Option 3 ID : **76878126835**
Option 4 ID : **76878126836**
Status : **Answered**
Chosen Option : **1**

Q.126 As price of the normal goods falls, the consumer buys more of it because of _____.

- A. Demand effect
- B. Price effect
- C. Substitution effect
- D. Income effect
- E. Increasing marginal rate of substitution

Choose the correct answer from the options given below :

- (1) A, B and C Only
- (2) B, C and D Only
- (3) A, C and D Only
- (4) C, D and E Only

- Options
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **7687816858**
Option 1 ID : **76878126725**
Option 2 ID : **76878126726**
Option 3 ID : **76878126727**
Option 4 ID : **76878126728**
Status : **Answered**
Chosen Option : **1**

Q.127

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816829**Option 1 ID : **76878126609**Option 2 ID : **76878126610**Option 3 ID : **76878126611**Option 4 ID : **76878126612**Status : **Answered**Chosen Option : **4**

Q.128

Rank Order Clustering Algorithm is used for which of the following plant layout ?

(1) Product

(2) Process

(3) Group Technology

(4) Fixed position

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816835**Option 1 ID : **76878126633**Option 2 ID : **76878126634**Option 3 ID : **76878126635**Option 4 ID : **76878126636**Status : **Answered**Chosen Option : **2**

Q.129

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816819**Option 1 ID : **76878126569**Option 2 ID : **76878126570**Option 3 ID : **76878126571**Option 4 ID : **76878126572**Status : **Answered**Chosen Option : **4**

Q.130 Selling each unit of the product separately and charging the highest price possible for each unit sold is referred to as :

- (1) First-degree price discrimination
- (2) Second-degree price discrimination
- (3) Third-degree price discrimination
- (4) Fourth-degree price discrimination

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816805**Option 1 ID : **76878126513**Option 2 ID : **76878126514**Option 3 ID : **76878126515**Option 4 ID : **76878126516**Status : **Answered**Chosen Option : **3**

Q.131 Which of the following are the features of the PERT technique ?

- A. It is probabilistic in nature
- B. It is activity-oriented
- C. It is useful for non-repetitive projects
- D. It focuses primarily on time element
- E. It is event-oriented

Choose the **correct** answer from the options given below :

- (1) B, C, D and E Only
- (2) A, C, D and E Only
- (3) A, B, C and E Only
- (4) A, B, C and D Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816871**

Option 1 ID : **76878126777**

Option 2 ID : **76878126778**

Option 3 ID : **76878126779**

Option 4 ID : **76878126780**

Status : **Answered**

Chosen Option : **4**

Q.132 Which of the following are the types of Interpersonal conflict ?

- A. Transactional analysis
- B. Cognitive dissonance
- C. Life-positioning analysis
- D. Johari window analysis
- E. Approach-avoidance goal conflict

Choose the **correct** answer from the options given below :

- (1) A, C and D Only
- (2) A, B and C Only
- (3) C, D and E Only
- (4) B, C and D Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **7687816860**

Option 1 ID : **76878126733**

Option 2 ID : **76878126734**

Option 3 ID : **76878126735**

Option 4 ID : **76878126736**

Status : **Answered**

Chosen Option : **3**

Q.133 Match List - I with List - II.

- List - I**
Marketing Concepts
- A. Selling
 - B. Marketing
 - C. Product
 - D. Production

- List - II**
Implications
- I. Availability & Affordability
 - II. Power of Persuasion
 - III. Dependent on Outsiders
 - IV. High Quality

Choose the **correct** answer from the options given below :

- (1) A-I, B-IV, C-III, D-II
- (2) A-III, B-I, C-II, D-IV
- (3) A-IV, B-II, C-I, D-III
- (4) A-II, B-III, C-IV, D-I

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**

Question ID : **7687816884**

Option 1 ID : **76878126829**

Option 2 ID : **76878126830**

Option 3 ID : **76878126831**

Option 4 ID : **76878126832**

Status : **Answered**

Chosen Option : **3**

Q.134 The official reserve account of a national government comprises which of the following assets ?

- A. SDRs
- B. Sovereign Gold Bonds
- C. Convertible Currencies
- D. Reserve position at the IMF
- E. Gold

Choose the **correct** answer from the options given below :

- (1) A, B, C and D Only
- (2) A, B, C and E Only
- (3) B, C, D and E Only
- (4) A, C, D and E Only

- Options**
- 1. 1
 - 2. 2
 - 3. 3
 - 4. 4

Question Type : **MCQ**

Question ID : **7687816873**

Option 1 ID : **76878126785**

Option 2 ID : **76878126786**

Option 3 ID : **76878126787**

Option 4 ID : **76878126788**

Status : **Answered**

Chosen Option : **2**

Q.135

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816814**Option 1 ID : **76878126549**Option 2 ID : **76878126550**Option 3 ID : **76878126551**Option 4 ID : **76878126552**Status : **Answered**Chosen Option : **1**

Q.136 Identify the pricing strategy in which a very low price is set for a product with an intent to drive competitors out of the market or create barriers to entry for new players in the market.

(1) Predatory pricing

(2) Premium pricing

(3) Skimming pricing

(4) Differentiated pricing

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**Question ID : **7687816822**Option 1 ID : **76878126581**Option 2 ID : **76878126582**Option 3 ID : **76878126583**Option 4 ID : **76878126584**Status : **Answered**Chosen Option : **1**

Q.137

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816882**Option 1 ID : **76878126821**Option 2 ID : **76878126822**Option 3 ID : **76878126823**Option 4 ID : **76878126824**Status : **Answered**Chosen Option : **3**

Q.138 How much of the central government supplies are procured from the MSME enterprises ?

- (1) 25%
- (2) 50%
- (3) 30%
- (4) 10%

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**Question ID : **7687816831**Option 1 ID : **76878126617**Option 2 ID : **76878126618**Option 3 ID : **76878126619**Option 4 ID : **76878126620**Status : **Answered**Chosen Option : **2**

Q.139

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816891**Option 1 ID : **76878126857**Option 2 ID : **76878126858**Option 3 ID : **76878126859**Option 4 ID : **76878126860**Status : **Answered**Chosen Option : **1**

Q.140

Which one of the followings is a budgeting process whereby each item of budget has to be justified in its entirety, whether it is an existing item or new ?

- (1) Performance Budgeting
- (2) Historical Cost Budgeting
- (3) Flexible Budgeting
- (4) Zero Bare Budgeting

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**Question ID : **7687816816**Option 1 ID : **76878126557**Option 2 ID : **76878126558**Option 3 ID : **76878126559**Option 4 ID : **76878126560**Status : **Answered**Chosen Option : **4**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 141

Q.141 Beyond what point does Q-Com require heavier regulation according to the passage ?

- (1) Upon entry into urban market
- (2) After cannibalizing brick-and-mortar sales
- (3) Once market concentration becomes high
- (4) As soon as delivery time increase

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816897**

Option 1 ID : **76878126877**

Option 2 ID : **76878126878**

Option 3 ID : **76878126879**

Option 4 ID : **76878126880**

Status : **Answered**

Chosen Option : **2**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 142

Q.142 Which of the following is NOT mentioned as a risk associated with growth of Q-Com ?

- (1) Market concentration
- (2) Predatory pricing
- (3) Increased manufacturing jobs
- (4) Disruption of traditional retail

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816893**

Option 1 ID : **76878126861**

Option 2 ID : **76878126862**

Option 3 ID : **76878126863**

Option 4 ID : **76878126864**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big player in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 143

Q.143 What is cited in the passage as a major enabler for Q-Com's competitive advantage ?

- (1) Government subsidies
- (2) Deep discounting
- (3) Real-time consumer data
- (4) Low delivery charges

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816894**

Option 1 ID : **76878126865**

Option 2 ID : **76878126866**

Option 3 ID : **76878126867**

Option 4 ID : **76878126868**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big players in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

Q-Com stands out as the fastest-growing sector in retail, growing exponentially outpacing the overall market rate of growth. It's crucial that regulations stays pretty light while modern retail is doing so well, especially in line with those imposed on e-commerce relative to brick-and-mortar stores. But once market concentration becomes high, over-consolidation risks could trigger heavier oversight. Regulations will have to balance consumer and producers interest that Q-Com bring admirably against its wider impact on livelihood.

SubQuestion No : 144

Q.144 Which one of the following statements is not correct as per the passage ?

- (1) Traditional retails absorbs agricultural labour surplus
- (2) Quick-Commerce contributes to job creation in rural India
- (3) Technology enables Q-Com to outpace weaker rivals
- (4) Regulations must balance consumer and producer interests

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816896**

Option 1 ID : **76878126873**

Option 2 ID : **76878126874**

Option 3 ID : **76878126875**

Option 4 ID : **76878126876**

Status : **Answered**

Chosen Option : **1**

Comprehension:

Read the following passage and answer the questions :

Rapid delivery services, often termed as Quick Commerce (Q-com), has now penetrated into the smaller towns and is changing purchasing habits beyond metropolitan cities. This is encouraging news for the FMCG companies and e-commerce firms. Q-com acts as a data-driven force multiplier for pushing consumers to go for premium brands and large-sized packs, which typically is expected to be the most profitable for the FMCG players. The growth of Q-com in medium and small cities signals a shift from densely populated metros to a wider consumer reach. With grocery orders delivered within 15 minutes, companies that store a massive amount of real information on consumer preferences and hyper-local inventory strategies, gain a competitive edge. Yet, this advantage stands on the verge of unconsciously turning into excessive market control. Traditional retailers having lack of digital adoption are really worried about Q-com platforms and their predatory pricing strategies. They are not just grumbling for no reason; there's a real fear that this could lead to a lot of job losses, especially as Q-com starts making its way into the rural parts of India.

It's interesting how technology gives these digital giants the upper hand, allowing them to push out smaller competitors by branching out into sorts of products and market. When Q-com comes up against local Kirana stores, what often happened is that their success means fewer jobs in India's huge informal sector. It's kind of tough spot because traditional retail has historically been a safety net for surplus agricultural workers. If that sector starts to shrink, it could really change the landscape of rural employment in a way that can't be easily reversed. India is still figuring out how to become a big player in global manufacturing, but it's not easy that can create enough low-skill factory jobs. So, policymakers really need to be careful to protect those small retailers from the whirlwind effect of modern retail. It's a delicate balance they need to strike.

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SubQuestion No : 145

Q.145 Which of the following factors are contributing to traditional retail's vulnerability as per the passage ?

- A. Employment displacement
- B. Lack of digital adoption
- C. Aggressive pricing by Q-com
- D. Overdependence on physical from the chains
- E. Easy access to finance

Choose the **correct** combination from the following :

- (1) A, B and C Only
- (2) B, C, D and E Only
- (3) A, C and D Only
- (4) A, B, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816895**

Option 1 ID : **76878126869**

Option 2 ID : **76878126870**

Option 3 ID : **76878126871**

Option 4 ID : **76878126872**

Status : **Answered**

Chosen Option : **1**

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 146

Q.146 Why has the succession planning, according to the passage, not been so well taken up in the Indian business ?

- (1) It takes years to groom internal talent for the top job
- (2) Possessiveness of family business to share corporate control with professionals
- (3) Talent and trust deficit in Indian professional world
- (4) Ineffective governance and control mechanism

Options

1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **7687816901**

Option 1 ID : **76878126889**

Option 2 ID : **76878126890**

Option 3 ID : **76878126891**

Option 4 ID : **76878126892**

Status : **Answered**

Chosen Option : **1**

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

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SubQuestion No : 147

Q.147 According to the passage, organisations with robust processes that integrate executive development to succession planning are expected to be known as :

- (1) Performance magnates
- (2) Thought leaders
- (3) CEO factories
- (4) One-hit wonders

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816903**

Option 1 ID : **76878126897**

Option 2 ID : **76878126898**

Option 3 ID : **76878126899**

Option 4 ID : **76878126900**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 148

Q.148 The overriding benefits of succession planning evolved and mentored in the Tata group are :

- A. Acquisitions and consolidations of corporate wealth
- B. Smooth transitions of corporate control to family lineage
- C. Enriched investors with gains from certainty
- D. Evolution of a unified corporate entity
- E. Spotless emergence of iconic family business entity

Choose the correct combination from the following :

- (1) A and B Only
- (2) C and D Only
- (3) B and E Only
- (4) A and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816902**

Option 1 ID : **76878126893**

Option 2 ID : **76878126894**

Option 3 ID : **76878126895**

Option 4 ID : **76878126896**

Status : **Answered**

Chosen Option : **4**

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 149

Q.149 Which of the following is considered as the key success factor for the effective succession planning according to the passage ?

- (1) Risk mitigation for investors
- (2) Prolonged board tenure to seek bargain power
- (3) Visionary, kind and philanthropic leadership
- (4) Structured leadership plan to move and groom talent

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816900**

Option 1 ID : **76878126885**

Option 2 ID : **76878126886**

Option 3 ID : **76878126887**

Option 4 ID : **76878126888**

Status : **Answered**

Chosen Option : **4**

Comprehension:

Read the following passage and answer the questions :

Where there's will, the why becomes easier. Ratan Tata's will exhibit the acuity the business baron brought to building institutions that outlive individuals. His philanthropic endeavours have been carefully preserved alongside bequests to friends and family. In this, Tata carried forward succession planning that coalesced the conglomerate he headed from a loose association of business into a unified corporate entity. The process has enriched investors who gained from certainty over management control of group entities. The Tata example sets the bar for not just making India's family business houses future-ready, but exemplifies how organisations can gain from succession plans. An orderly plan for acquiring, exercising and relinquishing control contributes enormously to continuity. It also avoids diversion of resources into settling issues of control.

The Tatas are, of course, an exception when it comes to succession planning. A large section of organisations do not have a plan in place if they have to replace their top executive, some even extol this as a virtue. This willful lack of preparedness can be a source of concern : it encourages boards to extend ineffective management with no clear alternative sight. All of this detrimental to investors interest that boards should ideally safeguard through the absolute control they have over CEO appointment. The reason succession planning is so widely de-emphasised is because it takes years to groom internal talent for the top job. Organisations with robust processes that integrate executive development to succession planning in effect become 'CEO factories', not one-hit wonders. These are typically companies where the board is familiar with management capability at levels below the CEO and can structure a leadership plan to move the best talent around. Some CEOs have an interest in preserving board disinterest in management to prolong their own tenure and increase their bargaining power. The governance agenda is skewed towards risk mitigation for investors, which limits engagement with management. Ensuring right talent in the boardroom is a precursor of effective succession.

SubQuestion No : 150

Q.150 According to passage, which of the following is considered as precursor to the effective succession in the Indian corporate sector ?

- (1) Unified corporate entity
- (2) Frequent change in the corporate control
- (3) Prolonged board tenure to increase bargain power
- (4) Ensuring right talent in the boardroom

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **7687816899**

Option 1 ID : **76878126881**

Option 2 ID : **76878126882**

Option 3 ID : **76878126883**

Option 4 ID : **76878126884**

Status : **Answered**

Chosen Option : **3**

Exam Summary**Management and General Paper**

Section Name	No. of Questions	Answered	Not Answered	Marked for Review	Answered & Marked for Review	Not Visited
General Paper	50	50	0	0	0	0
Management	100	99	1	0	0	0